



**Coffee Connection**  
Tuesday, January 10th

**Business After Hours**  
NYLO Hotel  
Wednesday, January 18th

**GROW Your Business 37% In  
The Next 6 Months**  
Tuesday, January 24th

**LEADS Luncheon**  
Sponsored by  
Caster CPAs Inc.  
Friday, January 27th

## Networking

Tuesday, January 10



hosted by PANERA BREAD & THE TRUDEAU CENTER

8:00 - 9:00 A.M.  
\$5 Members, \$15 Non-Members  
J. Arthur Trudeau Memorial Center  
3445 Post Rd, Warwick (Front building - Rear door)

Start your day off right by connecting with local business people while you share your best tips and practices. Enjoy a fresh cup of coffee and morning treats while Washington Trust creates an atmosphere for you to easily interact with prospective clients and customers.

**Bring A Friend!**

Door prize drawing will be around 8:45 am. You must be present to win.

Wednesday, January 18

**BUSINESS AFTER HOURS**

hosted by NYLO Hotel

4:30 - 7:30 P.M. | \$10 Members. \$25 Non-Members  
(includes hors d'oeuvres, wine, beer, soda, and water)  
400 Knight Street, Warwick



Enjoy an evening of networking in a relaxed social setting. Ideal for meeting fellow professionals, suppliers, community leaders and clients while you establish long-lasting business relationships.

Learn what makes NYLO Hotels the definitive one-of-a-kind destination whether you're traveling for business or leisure, or interested in hotel franchise or development opportunities.

Announcements and door prizes near 6:15 pm. You must be present to win.



3288 Post Road  
Warwick, Rhode Island 02886  
401-732-1100 FAX: 401-732-1107  
[www.CentralRIChamber.com](http://www.CentralRIChamber.com)

2012

Tuesday, January 24

**GROW YOUR BUSINESS 37% IN THE NEXT 6 MONTHS**

NO MATTER WHAT THE ECONOMY IS

presented by Rick Nagele, Advantage Marketing Information

8:00 - 10:30 A.M.

No Charge for Members. \$35 Non-Members

Pre-registration recommended

Slade's Business Center

3280 Post Road, Warwick



This private briefing will cover:

Critical marketing steps you can take today to make money almost immediately

- Defining business to drive revenue & profits
- What experts don't tell you about branding
- Creating an advertising campaign to close business tomorrow
- Selling what customers want so you can sell them what they need
- How to "Market Outrageously"
- Pricing power - and how to get it
- Traps to avoid - myths to conquer



## Speed Dating For Business

Friday, January 27

**LEADS - LUNCH & NETWORKING**

sponsored by Caster CPAs Inc.



Noon - 1:30 P.M.

\$10 Members, \$25 Non-Members

New England Tech -

Back of building, 2nd Floor - follow the signs

1408 Division Rd, East Greenwich



Join us for lunch and start building relationships that will generate new customers/clients and strengthen your connection to existing ones.

**You do not have to bring a lead;** just enjoy a delicious lunch while you get acquainted with other members of the business community. Come share your "60 second commercial" to help others better understand what you do, what you have to offer and who you need to meet. This is a great event to easily connect with a larger number of potential customers. Make sure to bring plenty of business cards and we will show you how. CRICC members will receive a pdf of all attendees.

## FEBRUARY SNEAK PEAK



- Coffee Connection.....Feb 7
- Business After Hours ..... Feb 15
- LEADS Luncheon ..... Feb 24
- 30, 60, 90 - Your Networking Commercial ..... Feb 29

Please note: Payment is due prior or at each event. Major events have specific cancellation dates or registered attendees will be charged in full.

**Maximize the value of your membership!** [www.nrichamber.com](http://www.nrichamber.com)

You can attend any of the Northern Rhode Island Chamber's events at member pricing, and their members are welcome to attend ours as well.

- Business After Hours sponsored by Hunter Insurance Inc. at Overtime Bar & Grill  
200 Front Street, Lincoln | 5:00 - 7:00 P.M. ....Jan 11